



Manufacturers Represented in West Tennessee

American Polywater (<i>utility only</i>)	Cable Lubricants & Cleaners, Specialty Chemicals, Aerosols
American Wire Group	15KV-35KV TR-XLPE/EPR, Overhead Bare Aluminum T&D Conductors (ACSR/AAAC/AAC), Industrial Power Cables, Bare Copper Conductor, Copper Clad Steel, Static Wire, Guy Wire, Aluminum Clad Steel, Substation Control Cables, Fiber Optic Cables & Hardware.
Ametek Power Instruments	Annunciators - Panalarm Fault Recorders, Annunciators, Transducers & Loadloggers Rochester Instruments Systems Transducers, JEM Meters, Ci20 Meters, MAV2 Meter & Accuracy Verifier - Scientific Columbus Panel Meters-Flame Sensors, Thermocouples, Cables, and Speed Sensors – Turbine Produc
Ametek Solid State Controls	DC charging systems for substation applications.
Aqua-Tronics	Cable Locators, Primary and Secondary Cable Fault Locators
Arbiter Systems, Inc,	GPS Timing, Frequency Products, Portable Calibrators, and Power Meters.
Charles Industries	Comprehensive line of Fiber Infrastructure Solutions Electric Utility applications such as Fiber to the Home, Fiber to the Substation and Field Area Networks.
Concast	Fibercrete Trench, Box Pads & Flat Pads, Ground Sleeves & Vaults
Distran	Factory built substations and pre-assembled A-Frame bus.
Doble Engineering	Doble -Relay & Breaker Test Equipment, On-line Diagnostic Systems for Transformers & Breakers, Automated Insulation Analyzer, SFRA, Partial Discharge Testing. Manta Test Systems - All in one Relay Test Systems w/ front panel access, Panel Meter & Transducer Test Set, Portable Multi Function Power Meters Morgan Schaffer - dissolved gas analysis (DGA) equipment, oil testing laboratory services, and data management solutions which enhance the ability to accurately monitor the health of critical power transformers. Vanguard - products and services for transformer, circuit breaker, and protective relay testing. single and three phase transformer turns ratio meters, micro-ohm meters, & winding resistance meters. Enoserv - Universal Multi-platform Software system for protection testing and database management for assisting with NERC regulatory compliance
Endot - an Infrapipe Company	Polyethylene pipe: Smoothwall, ribbed and corrugated. Rolled & Straight Sections. 1/2" thru 8".
GE Grid Solutions	Protection & Control Products and Services: : UR Series, 8 Series, MICOM Series & Agile Series Relays; HMI/RTU/Gateways; Fault Recorders; IEC61850 Process & Station Bus Systems (Relays, Merging Units, Ethernet Switches, GPS 1588 Time Synch, DFR, HMI/Gateway); Advanced Automation Applications (Microgrid Control, High Speed Falling Conductor, Phasor Data Concentrator, etc.); Device Management System; Custom Panel Fabrication; Setting Development Services; Security Audit Services; Commissioning Services : Critical Infrastructure Communications Products and Services: JunglePAX & JungleMUX optical multiplexers; cellular & wireless licensed and unlicensed solutions (MDS Radios); Teleprotection Signaling Systems; Power Line Carrier; Network Management Systems, System Engineering Services
GPP Solutions	Connectors, tower/pole hardware, guy hardware, formed wire products, helix anchors, cutouts, & surge arresters
Hendrix Aerial Cable Systems	Overhead spacer cable systems, Polyethylene insulators and accessories
High Voltage, Inc.	VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets
Incab	Fiber Optic cables: OPGW, ADSS and specialty cables produced in Arlington, TX
Industrial Flow Solutions	Oil Minder System, secondary oil containment solutions to meet (SPCC) spill preventions, control and countermeasure regulations
K-Line Insulators	Distribution/Transmission Silicone Polymer Insulators
Klute Steel	Substation standard shape, tapered tubular steel fabrication. Stairs, Railings, Platforms & Grating. Engineering and Detailing
MidSun	Animal & Environmental Mitigation Products & Services for Substation, T&D, & Generation Applications
Myers Power Products	MV Switchgear MetalClad & Metal Enclosed, Unit Substations, Power Distribution Centers (PDCs)
Pioneer Transformers	Network Transformers to 3750KVA
Power Delivery Products	Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces
Prime Conduit Co	PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows
PTI Manitoba	3 Phase Stacked Core Power Transformers up to 575 MVA, 525 KV. Mobile Substations and Portable Transformers.
Royal Switchgear	Substation and Transmission Group-Operated Disconnect Switches, Substation and Distribution Hookstick Disconnect Switches
RS Technologies	Modular Composite Poles (up to 155ft. Class 6-H6), Singular Composite Poles (up to 55ft), Composite Distribution Dead-End and Tangent Crossarms.
SecuControl	Test interface solutions: FT switch replacements and test plugs for drawout relays and switchboard meters
Strapbinder	Quality stainless steel banding, buckles, hardware, and installation tools for securing signs, cameras, control boxes, conduit, cable bundling, insulators, arresters, transformers, and electrical equipment to utility and lighting poles to build the utility infrastructures, substations, outdoor poles and towers
Trayer Engineering	Pad Mounted & Submersible Vacuum Switchgear, Fault Interrupters & ATS
Trident Solutions	William Frick & Co., LEM Products, Rhino, Pro-Line Safety Products & Presco Polymers Brands: Identification and marking products for all applications, UG and above ground: Markers- Posts & Surface Markers, Signs, Labels, Tags, Flags, Tapes, RFID Labels & Tags, Barrier Fence, Tracer Wire & Tapes
Utilco	Aluminum Connectors for Padmounted Transformer, Pedestal & Handhole, Splicing & Street Light Applications