



Manufacturers Represented in Tennessee

Alcon Connectors

American Made Connectors for OH and UG power distribution applications.

Industrial Flow Solutions (Stancor)

Stancor Pumps & Controls

AMAROK

Electric Security Fencing and Video Surveillance. Built for You. Monitored and Maintained by AMAROK.

ITEC

Oil Filled CT/VT's thru 230kV, Dry 600v, Molded to 25kV, Engineered Slip Over Bushing CT's

APAR USA

Traditional & new generation OH Conductors, LV & MV Cable and Fiber Optic Cables including OPGW.

K-Line Insulators

Distribution/Transmission Silicone Polymer Insulators

AMETEK Power Instruments

Panalarm - Rochester Instruments Systems - Scientific Columbus:
Annunciators, Fault Recorders, Transducers, Loadloggers, JEM Meters, Ci20 Meters, MAV2 Meter & Accuracy Verifier

Klute Steel

Substation Standard Shape, Tapered Tubular Steel Fabrication, Platforms & Grating, Stairs & Railings

Aqua-Tronics

Cable Locators, Primary and Secondary Cable Fault Locators

Midsun Group

Animal & Environmental Mitigation Products & Services for Substation, T&D, and Generation Applications

Arbiter Systems

GPS Timing, Frequency Products, Portable Calibrators, and Power Meters

Myers Power Products

MV Switchgear MetalClad & Metal Enclosed, Unit Substations & Power Distribution Centers (PDCs)

Armadillo Safety Products

Safety equipment: heavy duty rubber gloves, leather gloves, and canvas glove bags.

Newell-PSN

Line Post and Distribution Insulators, Station Post and Suspension Insulators, Glass and Porcelain

Charles Industries

Comprehensive line of Fiber Infrastructure Solutions Electric Utility applications such as Fiber to the Home, Fiber to the Substation and Field Area Networks.

Pioneer Transformers

Network Transformers to 3750KVA

Coastal Line Products

Stainless Steel & Bronze Pole Line Hardware

Power Delivery Products

Intelligent Faulted Circuit Indicators (Horstmann), Smart Grid Ready Communication Interfaces

Concast

Fibercrete Trench, Box Pads & Flat Pads, Ground Sleeves & Vaults

Power Storage Solutions

DC Power Systems- Components, Installations, Technical Services. Batteries, Chargers, Cabinets, Enclosures, Racks, UPS & Monitoring Systems.

Doble

Relay & Breaker Test Equipment, dissolved gas analysis (DGA) equipment, oil testing laboratory services, and data management, transformer services.

Prime Conduit

PVC Conduit (Sch 40 & 80); P & C Duct, Split Duct, Bore-Gard, PVC Elbows

GE Grid Solutions

Asset Monitoring, Protections Relays, Automation and Control, Advanced Automation Solutions, Substation Solutions

Partners Technology Inc.

Shunt reactors, medium voltage substations both metal enclosed & pad mounted.

GPP Solutions

Connectors, Tower/Pole Hardware, Guy Hardware, Formed Wire Products, Helix Anchors, Cutouts & Surge Arresters

PTI Transformers

3 Phase Stacked Core Power Transformers up to 575 MVA, 525 KV. Mobile Substations and Portable Transformers, Shunt Reactors, Medium Substations both Metal Enclosed & Pad

Grid Guardian

Semi-permanent ballistic protection systems for critical power utility assets

Royal Switchgear

Substation and transmission group-operated disconnect switches, substation and distribution hookstick disconnects, and substation connectors

High Voltage, Inc.

VLF Hipots, AC & DC Hipots, Thumpers & Radars, Oil Dielectric Test Sets

SecuControl

Test Interface Solutions: FT Switch Replacements and Test Plugs for Drawout Relays and Switchboard Meters

Horien Salt Battery Solutions – formerly FZSoNick

Sodium Metal Chloride batteries for station service. Integrated monitoring, no

Tavrida

Automatic Circuit Reclosers 15-27 kV, Vacuum Circuit Breakers 12-24 kV

IKE

Data Acquisition and Structural Analysis Solutions for Overhead Asset Management

Trident Solutions

William Frick & Co., LEM Products, Rhino, Pro-Line Safety Products & Presco Polymers
Brands: Marker Posts, Signs, Labels, Tags, Flags, RFID, Tracer Wire & Tapes

**Billy Brown, Account Manager (TVA only) (256)727-2102
Billy.Brown@EnergyReps.com**

**Derrick Malone, Account Manager (423)368-5764
Derrick.Malone@EnergyReps.com**

Lauren Rolland, Inside Sales (239)357-3580 Lauren.Rolland@EnergyReps.com